

Department of Health and Family Welfare
Government of West Bengal
Swasthya Bhavan, GN-29, Sector-V, Salt Lake
Kolkata 700091

Memo: HF/SPSRC/38/ 2020/308

Date:14 /09/2021

EXPRESSION OF INTEREST (EOI)

for establishment of Private Medical College in West Bengal based on National Medical Commission guidelines by allowing Government Hospitals of 300 beds or more for initial period of 5 years and extended up to 33 years in the lieu of user charges for Academic Year 2022-2023

EOI Issuing Authority:

Secretary, PPP

Department of Health and Family Welfare, Government of West Bengal

Tel: 033-23333142/033-23333609

Email: spsrcwb2019@gmail.com and spsrc.tapp@gmail.com

1. Introduction

The number of doctors, working in the Government sector, in the West Bengal is far less than the number of doctors required for public services. Shortage of doctors is felt more acutely in rural areas. COVID 19 pandemic has established requiring more number of trained medical professionals to deal with public health and clinical management in the West Bengal. Hence, there is a need to increase the number of seats in MBBS by establishing new colleges both in Government as well as private sector. At present, there are 4000 MBBS intake capacity of seats per year in 26 medical colleges in the West Bengal and 6 new Medical Colleges are under construction which will add into the intake capacity.

The Government of West Bengal has introduced universal health coverage under programme of Swasthya Sathi for every family in the State. This would, therefore,

require additional medical support in form of doctors and medical facility which may be felt by incorporating private parties for set up Medical Colleges.

Government of West Bengal has been receiving requests from project proponents for setting up Medical Colleges for which they have lands/properties/buildings (completed or under-construction), but don't have appropriate hospital i.e., 300 bedded hospital running for two years or more to which they may show themselves to be attached to till they develop their owned teaching hospital in owned land as per NMC guidelines. The project proponents are requesting Government of West Bengal to spare some of its facilities on basis of a MoU for a period not exceeding 33 yrs, for enabling them to apply to the National Medical Commission.

Secretary PPP, Health and Family Welfare Department (DoHFW), Government of West Bengal (the “**Authority**”) invites EOI from eligible Project Proponents for establishment of Private Medical College in West Bengal based on National Medical Commission guidelines on the basis of EOI by allowing Government Hospitals of 300 beds or more and not attached with any functioning or proposed Medical College on temporary basis.

2. EOI Schedule

#	Particulars	Date & Time
1	Publishing EOI online	14 th September 2021
2	Downloading of EOI and submission of application	14 th September 2021
3	Pre-bid meeting to be held virtually (meeting link: meet.google.com/kip-ustf-vej)	16 th September 2021, 5PM
4	Online EOI submission closing date and time	21 st September 2021, 5PM
5	EOI Opening	22 th September 2021

3. Notice inviting Expression of Interest (EOI)

- i) Government of West Bengal has decided allowing interested private parties (the “**Project Proponent**”) who have ready infrastructure for starting of Medical Colleges session for academic Year 2022-23 and land on its own name for development of teaching hospital as per the NMC guidelines at the time of application, to utilize Government hospitals at District level and sub divisional level having 300 or more beds for initial period of 5 years extendable up to 33 years on the basis of user charges to be borne by the selected Project Proponent. The project proponent shall need to establish its own teaching hospitals within 5 years of signing of MoU.

- ii) The Authority reserves the right to modify, cancel, suspend, or terminate any aspect of the EOI process at any time, for any reason, without giving prior notice and the Authority (including their officers, employees, consultants) shall not be bound by this EOI.
- iii) Based on the applications received, the Authority may seek additional clarifications/information from the applicants.

4. Enabling Provisions

- i) As per NMC guidelines, it is desirable that the Medical College and teaching hospital should be in a unitary campus. However, there are provisions that the hospital and the Medical College can be housed in more than one plot of land. The distance between each one of these plots should be less than 10 kms or less than of 30 minutes travelling time whichever is lesser.
- ii) Establishment of Medical College Regulation 1999 provides provision in Clause 2 (5) for utilization of minimum 300 bedded Government hospitals for setting up of Private Medical College transferred through a MoU.

5. Terms of Reference

- i) EOIs may be submitted by interested Project Proponents as a single entity or a group of entities (Consortium). In case of Consortium, the Lead Member shall have to mandatorily comply with the experience of running affiliated teaching institutions. In case of Consortium, the members cannot be part of any other applying Consortium.
- ii) The government hospital at District level and sub divisional level hospital with 300 beds and above may be allowed for initial period of 5 years extendable up to 33 years.
- iii) The Project Proponent should have land on its own name for development of teaching hospital as per the NMC guidelines at the time of application.
- iv) The Project Proponent shall deposit an online EMD of INR 25,00,000 (Twenty Five Lakh only) at the time of submission of its application as per as per guidelines issued by Finance Department G.O. No 3975 F (Y) dated 28th July 2016 ([http://www.wbfin.gov.in/writereaddata/3975-F\(Y\).pdf](http://www.wbfin.gov.in/writereaddata/3975-F(Y).pdf)).
- v) User charges payable by the project proponent shall be **INR 15,000 per bed per month for corporation area, INR 12,000 per bed per month for municipality are and INR 10,000 per bed per month for other areas**. The user charges shall be fixed for 1st three years.
- vi) The user charges shall be increased in every 3 years as multiples of 2, 3, 4 and so on. This rate of user charges shall be payable by the Project Proponent for Academic Year 2022-23. It shall be payable in advance annually from the date of starting of signing of agreement/ signing of MoU.

- vii) 33% of the seats of the Private Medical College so approved shall be state quota seats for which government shall fix the tuition fees. The proportion of seats shall be modified from time to time as per NMC guidelines.
- viii) Government shall fix the tuition fees as per recommendation of the pay fixation committee of Government of West Bengal.
- ix) EOI shall be evaluated by the experts in Health and family Welfare Department. All the short-listed EOI shall be put up to the Committee of Secretaries for final approval.
- x) The Project Proponents should have minimum technical and financial criteria as mentioned below:
 - a. The Project Proponent should have ready infrastructure for starting of Medical College session for academic Year 2022-23 and land for development of teaching hospital as per the NMC guidelines at the time of application.
 - b. The Project Proponent should have experience in operating, maintaining, and managing medical college & hospital/private hospitals/nursing homes/teaching institute/nursing colleges/paramedical colleges and must produce valid affiliation certificate.
 - c. The Project Proponent should have Minimum Net worth of INR 1,750,000,000 (One Hundred Seventy Five Crores) in last Financial year.
- xi) At this stage no financial bid is required to be submitted.

6. EOI submission

EOI is to be submitted through the web portal (<https://www.wbtenders.gov.in>) as per the format given under annexure along with the following documents

- a) Details of land availability including the copy of Record of Rights (RORs)
- b) Details of the infrastructure ready for starting a Medical College as per NMC guidelines along with all applicable permits.
- c) Details of the hospitals proposed to be developed by the private party within time frame along as per NMC guidelines along with all applicable permits
- d) Documents related to Net worth of the applicant (certified by Chartered Accountant or statutory Auditor),
- e) ITR for last 3 years, details of PAN registration, GST registration
- f) Audited Accounts for the last three years
- g) Memorandum of Association/Society/Trust registration details, Certificate of Incorporation in case of Company registered under Indian Companies Act
- h) Copy of a deed for public/religious or Charitable Trust registration under the Trust Act 1882
- i) Solvency Certificate

- j) Detailed Project Report for establishment medical college and hospital along with all the time schedule
- k) Documents related to experience of running the teaching institutions and affiliation certificates and available HR facility

7. Shortlisting/Selection of the Project Proponents

- i) The evaluation committee of the DoH&FW shall download all the EOI and carry out the evaluation. The evaluation shall be done on the basis of responsiveness of the EOI submitted by the Project Proponents and technical eligibility criteria as mentioned under clause 5 (x). The final selection of the Project Proponent shall be done based on site visit to be conducted by the state level expert committee. The state level expert committee shall undertake the site visit only for the shortlisted Project Proponents.
- ii) In case two or more are applying for a particular project location, then the Project Proponent shall be selected for such project location based on the following mechanism:
 - a. The Project Proponents who have ready infrastructure for medical college and land for developing teaching hospital as per NMC guidelines.
 - b. In case the Project Proponents fulfil criteria under (a) herein above, distance between the governments hospital to be tagged and medical college is less as compared to other bidder.
 - c. In case Project Proponents fulfil both the criteria under (a) and (b), the Project Proponent who has more number of experience in operating, maintaining, and managing medical college & hospital/private hospitals/nursing homes/ teaching institute/nursing colleges/paramedical colleges.

8. Agreement/MOU signing

- i) After selection of Project Proponent, the State Government shall enter into an agreement for 5 years extendable up to 33 years. The Project Proponent shall need to deposit a performance security of INR 30,000,000 (Rupees Three Crores only).
- ii) Project Proponent shall need to provide unequivocal undertaking to conduct the project as per the National Medical Commission and its rules and regulations for establishment of Medical College.
- iii) The selected Project Proponent shall construct, operate, and maintain all the proposed medical college, its owned teaching hospital and augment the tagged government hospitals at its own cost as per NMC guidelines, applicable laws, applicable permits, and good industry practice.

Since, the deadline for application for establishment of medical college to the National Medical Commission is 26 September, 2021 the interest Project Proponent shall submit, its **Expression of Interest on or before 21st September 2021** up to 5 PM through e-procurement portal as per the requirement of this EOI. Any changes in the EOI if any will be published on the web portal through a corrigendum.

Only online application in (<https://www.wbtenders.gov.in>) shall be accepted with proper EMD and other required documents. No other mode of application shall be accepted by the Authority. For any queries, the interested Project Proponent are requested to reach out at these e-mail id:- spsrcwb2019@gmail.com and spsrc.tapp@gmail.com

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Annexure I: Format of covering letter

(To be submitted on letterhead of the applicant)

Date:

**To,
Secretary, PPP Cell
Department of Health & Family Welfare
III Floor – B- Wing,
Swasthya Bhawan GN 29,
Salt Lake, Sector V , Kolkata -700091**

Subject: EXPRESSION OF INTEREST (EOI) for establishment of Private Medical College in West Bengal based on National Medical Commission guidelines by allowing Government Hospitals of 300 beds or more for initial period of 5 years and extended up to 33 years in the lieu of user charges for Academic Year 2022-2023

Dear Sir/Ma'am,

1. With reference to your EOI reference no _____..dated _____, M/s _____ hereby submit the EOI application for the subject project for tagging government hospital located at.....
2. I/We certify that all information provided in the application is true and correct.
3. I/We understand that the Authority reserves the right to follow an alternative bidding process for selection Project Proponents at its own discretion.
4. I/We acknowledge that the right of the Authority to reject our application without assigning any reason or otherwise and hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.
5. I/We understand that the Authority reserves the right to modify, cancel, suspend, or terminate any aspect of the EOI process at any time, for any reason, without giving prior notice and the Authority (including their officers, employees, consultants) will not be bound by this EOI.

Yours faithfully,
(Signature, name, and designation of the Authorized signatory)

(Name and seal of the applicant)

Annexure II: Details of applicant

i. Details of the Applicant:

Name of the Applicant	
Constitution of the applicant (e.g., public limited, private limited, proprietorship, partnership etc.)	
Year of Incorporation	
Registered Address	
Head Office Address	
Name, designation, and contact details of Authorized Signatory	Name: Designation: Mobile Number: Email Id: Address:
Name, designation, and contact details of point of contact of the applicant	Name: Designation: Mobile Number: Email Id: Address:

ii. Brief description of the applicant including details of the lines of business, current activities, background of promoters and management structure etc.

(Signature, name, designation of the authorized signatory of applicant)

(Name and seal of the applicant)

Date:

Place:

Annexure III: Details of the Experience of the Project Proponents

Name of applicant:

- I. Experience of the Project Proponents: Experience in operating, maintaining, and managing medical college & hospital/private hospitals/nursing homes/ teaching institute/nursing colleges/paramedical colleges and must produce valid affiliation certificate.

Name of the Project Proponents	Name medical college & hospital/private hospitals/nursing homes/ teaching institute/nursing colleges/paramedical colleges an	Address	Operation since	
			From	To

- II. Details of ready infrastructure for starting of Medical College session for academic Year 2022-23 and land for development of teaching hospital as per the NMC guidelines at the time of application as per NMC guidelines

Particulars	Total land area	Total build-up area of ready infrastructure of Medical College and proposed teaching hospital	Details of ownership of the land and building	Distance between proposed medical college and government Hospital to be tagged	Available all applicable permits for construction of ready infrastructure for starting of Medical college (Yes/No)	Submitted documents (Yes/No)
Ready infrastructure for starting of Medical College session for academic Year 2022-23						
Availability of land for development of teaching hospital as per NMC guidelines						

Annexure IV: Details of Financial Capacity of the Project Proponents

(To be forwarded on the letterhead of the Statutory Auditor)

Sl. No.	Particulars	Net Worth as on..... (in INR)
1.	Current assets (inventory, cash & bank balances, trade receivables)	
2.	Non-current assets (fixed assets, CWIP, loans & advances)	
3.	Total assets (Row 1 + Row 2)	
4.	Current liabilities (short term borrowings, trade payables)	
5.	Non-current liabilities (provisions, tax liabilities, long term trade payables / borrowings)	
6.	Total liabilities (Row 4 + Row 5)	
7.	Revaluation reserves + reserves not available for distribution to equity shareholders.	
8.	Net Worth (Row 3 – Row 6 – Row 7)	

Certificate from the Statutory Auditor

This is to certify that(name of the Project Proponent) is having the net worth of RsCrores (Rupees Crores only) in last Financial Year

Signature of the Authorized Signatory:

Name of Authorized Signatory:

Designation:

Name of Entity:

Seal of the Entity

Seal of the Firm:

Annexure V: Checklist of required documents

Sl. No.	Particulars	Submitted (yes/no)
	Annexure I: Covering letter	
	Annexure II: Details of the Project Proponent	
1	Details of land availability including the copy of Record of Rights (RORs)	
2	Details of the infrastructure ready for starting a Medical College as per NMC guidelines along with all applicable permits.	
3	Details of the hospitals proposed to be developed by the project proponent within time frame along as per NMC guidelines along with all applicable permits	
4	Documents related to Net worth of the Project Proponent (certified by Chartered Accountant or statutory Auditor) as per Annexure III	
5	ITR for last 3 years, details of PAN registration, GST registration of the Project Proponent	
6	Audited Accounts for the last three years of the Project Proponent	
7	Memorandum of Association/Society/Trust registration details, Certificate of Incorporation in case of Company registered under Indian Companies Act	
8	Copy of a deed for public/religious or Charitable Trust registration under the Trust Act 1882	
9	Solvency Certificate	
10	Detailed Project Report for establishment medical college and hospital along with all the time schedule	
11	Documents related to experience of running the teaching institutions and affiliation certificates and available HR facility along with Annexure III	

(Signature, name, designation of the authorized signatory of applicant)

(Name and seal of the applicant)

Date:

Place: