

**Government of West Bengal**  
**Department of Health & Family Welfare**  
**PPP Cell**  
**Swasthya Bhawan, Sector – V, Salt Lake**  
**Kolkata – 700 091**

Memo No.:HFW-46015(11)/49/2021-MC SEC-Dept. of H&FW/PPP/1781

Dated: 25/08/2022

To  
Dr. Swapan Dey  
EskagSanjeevani Pvt. Ltd.  
Room No. 604 & 605, (6th floor), AG-112, Sector – II,  
Baishaki, Salt Lake, Kolkata – 700091

**Subject:** Issuance of Letter of Award (“LOA”) –Establishment, Operation, Maintenance and Management of 1.5 Tesla MRI Centre at Balurghat DH on Public Private Partnerships (PPP) mode (“Project”)  
**Reference:** (i) RFP Memo No.: HFW-46015(11)/49/2021-MC SEC-Dept. of H&FW/PPP/1638, Dated: 11/03/2022 and RFP No. - PPP/NIT/1/2022 and Tender Id-2022\_HFW\_371016\_1  
(ii) Bid submitted by you through e-procurement, dated 12/03/2022

Dear Sir,

Reference to the above, upon evaluation of bids, M/s Eskag Sanjeevani Pvt. Ltd. is hereby declared as the Preferred Bidder for the Project and hence, you are being issued this LOA

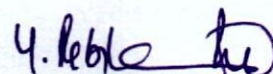
In accordance with the terms of the RFP, you are required to achieve completion of following activities within the time period specified herein below.

- (i) You are requested to acknowledge receipt of this LOA within (7) days of its receipt.
- (ii) You are requested to sign the duplicate copy of the LOA and return the same in acceptance of its terms and conditions within 15 (fifteen) days of its receipt. In the event the duplicate copy of the LOA duly signed by you is not received by the stipulated time, we may, unless we consent to the extension of time for submission thereof, appropriate the bid security furnished by you, as mutually agreed genuine pre-estimated loss and damage suffered by us on account of your failure to acknowledge the LOA and the next eligible bidder may be considered.
- (iii) You are requested to sign the Concession Agreement with the Hospital Authority of Balurghat District Hospital within 30(thirty) days from the date of the issuance of this LOA and you shall not be entitled to seek any deviation, modification, or amendment in the Concession Agreement. The draft Concession Agreement shall be provided to you upon acceptance of this LOA.
- (iv) You are requested to submit a Performance Security amounting INR 10,00,000/- (Rupees Ten Lakh only) in form of Bank Guarantee (BG) issued by any scheduled bank in India as per the format given under Schedule D of the draft Concession Agreement. The Bank Guarantee shall be valid for 66 (sixty six) months from date from signing of the Concession Agreement. You are requested to submit the BG within 15 (fifteen) days from the date of issuing of this LOA.
- (v) As per the Financial Bid (BOQ) submitted by you, the fixed Concession Fees per quarter is INR 14,10,003 (Rupees Fourteen Lakhs Ten Thousand and Three only). You shall need to pay the fixed Concession Fees or 20% (twenty per cent) of quarterly revenue whichever is higher as per the provision of the Concession Agreement.
- (vi) You are also requested to submit a Project Plan including the estimated project cost, time schedule of project implementation and technical specification, Make & Model of the 1.5 Tesla MRI Scanner planned for installation, along with fact sheets for examination by state level technical experts.



- (vii) You are also requested to commence the patient services at with in three (3) months from date of signing of the Concession Agreement.
- (viii) In case it is found at any time before signing of the Concession Agreement or after its execution and during the period of subsistence thereof, that one or more of the qualification conditions have not been met by you, or you have made material misrepresentation or have given any materially incorrect or false information, you shall be disqualified forthwith if not yet appointed as the operator by signing of the Concession Agreement , and if you have already been issued the LOA or have signed the Concession Agreement, as the case may be, the same shall, notwithstanding anything to the contrary contained therein or in the RFP, be liable to be terminated, by a communication in writing by us to you, as the case may be, without us being liable in any manner whatsoever to you. In such an event, we shall appropriate the Bid Security or Performance Security, as the case may be as Damages, without prejudice to any other right or remedy that may be available to us under the RFP and/ or the Concession Agreement, or otherwise.
- (ix) You shall be liable for disqualification and forfeiture of Bid Security if any legal, financial, or technical adviser engaged by us in relation to the project is engaged by you in any manner for matters related to or incidental to the project subsequent to the (i) issue of the LOA or (ii) execution of the Concession Agreement.

This has been approved by the competent authority of the health department.



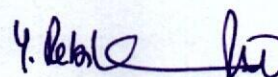
**Secretary PPP**  
**Health & Family Welfare Deptt.**  
**Govt. of West Bengal.**

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Dated: 25/08/2022

Copy forwarded for information and necessary action to the authority:

1. Secretary and MD NHM, DoH&FW, GoWB.
2. Director of Health Service, DoH&FW, GoWB.
3. Director of Medical Education, DoH&FW, GoWB.
4. Senior Special Secretary and MD WBMSCL .GoWB
5. Special secretary, Medical Education.
6. CMOH, Dakshin Dinajpur
7. Deputy CMOH 1, Dakshin Dinajpur
8. Superintendent – Balurghat DH
9. TO SPSRC, PPP Cell, DoH&FW, GoWB
10. Co-Ordinator IT Cell with a request for web posting
11. Senior PA to Secretary DoH&FW
12. Guard File/Office copy



**Secretary PPP**  
**Health & Family Welfare Deptt.**  
**Govt. of West Bengal.**